

IAN WOOTON

Curriculum Vitæ

DATE OF BIRTH: 04 April 1957 **PLACE OF BIRTH:** Kirkcaldy, Fife, UK

CITIZENSHIP: British and Canadian

UNIVERSITY ADDRESS: **HOME ADDRESS:**
 Department of Economics Flat 3/1
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PRINCIPAL CURRENT POSITIONS

Professor of Economics, University of Strathclyde since September 2003
 Vice-Dean (Research), Business School, University of Strathclyde since January 2014
 Head, Department of Economics, University of Strathclyde since August 2014

CONCURRENT POSITIONS

Research Fellow, CEPR (Centre for Economic Policy Research) since 1994
 FRSA (Fellow of the Royal Society for the encouragement of Arts, Manufactures & Commerce) since 2000
 External Research Fellow, Leverhulme Centre for Research on Globalisation and Economic Policy, University of Nottingham since 2003
 Senior Fellow, Trade Partnership Worldwide, LLC since 2003
 Fellow, CESifo Research Network, University of Munich since 2006
 Visiting Professor in Microeconomics, Loughborough University since 2011

PAST POSITIONS

Visiting Researcher, University of Duisberg-Essen, Duisburg May 2013
 Visiting Researcher, ETH, Zurich June 2010
 Visiting Researcher, WZB, Berlin June 2004, June 2005, June 2009
 Visiting Researcher, CES, University of Munich July 2005, April 2009
 Visiting Researcher, University of Cape Town October-November 2008
 Head of Department of Economics, University of Strathclyde August 2005-July 2008
 Visiting Professor, Government College University, Lahore April 2007
 Visiting Researcher, Center of Excellence/Research on Economic Systems, Hitotsubashi University November 2006
 Visiting Researcher, Center for Economic Studies, University of Munich July 2005, April 2009

Visiting Researcher, WZB (Social Science Research Centre Berlin)	June 2004 and June 2005
Visiting Senior Research Fellow, Catholic University of Leuven	May-June 2004
Bonar-Macfie Professor of Economics, University of Glasgow	May 1995-August 2003
Visiting Professor, University of Göttingen	May 2001
Visiting Fellow, Tinbergen Institute, Rotterdam	March-April 2001
Visiting Professor, EPRU, Copenhagen	June 1997, July-August 1999, September 2001
Distinguished Research Fellow, SIØS (Centre for Shipping and International Trade), Norwegian School of Economics and Business Administration, Bergen	1998-2005
Visiting Professor, University of Konstanz	June-July 1996
Research Affiliate, Centre for Economic Policy Research	January 1989-December 1991
Sabbatical Visitor, University of Edinburgh	August 1989-July 1990
Associate Professor (tenured), The University of Western Ontario	July 1988-April 1995
Assistant Professor, The University of Western Ontario	November 1982-June 1988
Lecturer, The University of Western Ontario	July 1982-October 1982
Instructor, Columbia University	September 1981-June 1982
Teaching Assistant, Columbia University	September 1980-May 1981

EDUCATION

Ph.D., 1982	Columbia University
<i>Essays in the Theory of International Trade and Growth</i> ,	sponsored by Ronald Findlay
M.Phil., 1982	Columbia University
M.A., 1980	Columbia University
M.A. (Hons), 1979	University of St Andrews

RESEARCH INTERESTS

Discriminatory Trading Agreements and Customs Union Theory
International Trade and the Environment
International and Intersectoral Factor Mobility
Foreign Direct Investment, Multinational Enterprises, and International Trade

TEACHING INTERESTS AND EXPERIENCE

International Trade Theory and Policy (undergraduate and postgraduate)
Game Theory and Industrial Organisation Theory (undergraduate and postgraduate)
Microeconomics (introductory and intermediate)

PUBLICATIONS

1. Journal Articles

Neanthro Saavedra-Rivano and Ian Wooton, "The Choice between International Labour and Capital Mobility in a Dynamic Model of North-South Trade," *Journal of International Economics*, May 1983, 14, 251-261.

Miguel A. Kiguel and Ian Wooton, "Tariff Policy and Equilibrium Growth in the World Economy," *Journal of Development Economics*, October-November 1985, 19, 186-198.

Ian Wooton, "Labour Migration in a Model of North-South Trade," *Economic Modelling*, October 1985, 2, 339-346.

Ian Wooton, "Preferential Trading Agreements: An Investigation," *Journal of International Economics*, August 1986, 21, 81-97.

- Elias Dinopoulos and Ian Wooton, "A North-South Model of International Justice," *Canadian Journal of Economics*, November 1986, 19, 766-779.
- Peter Kuhn and Ian Wooton, "International Factor Movements in the Presence of a Fixed Factor," *Journal of International Economics*, February 1987, 22, 123-140.
- Ian Wooton, "Towards a Common Market: Factor Migration in a Customs Union," *Canadian Journal of Economics*, August 1988, 21, 525-538.
- Glenn W. Harrison, Thomas F. Rutherford, and Ian Wooton, "The Economic Impact of the European Community," *American Economic Review Papers & Proceedings*, May 1989, 79, 288-294.
- Elias Dinopoulos and Ian Wooton, "International Trade and the Acquisition of Skills," *International Trade Journal*, Summer 1989, 3, 389-414.
- Ian Wooton, "Capital, Skills, and International Trade," *Canadian Journal of Economics*, May 1991, 24, 372-390.
- Glenn W. Harrison, Thomas F. Rutherford, and Ian Wooton, "An Empirical Database for a General Equilibrium Model of the European Communities," *Empirical Economics*, 1991, 16(1), 95-120.
- James B. Davies and Ian Wooton, "Income Inequality and International Migration," *Economic Journal*, July 1992, 102, 789-802.
- Peter Robson and Ian Wooton, "The Transnational Enterprise and Regional Economic Integration," *Journal of Common Market Studies*, March 1993, 31, 73-92.
- Glenn W. Harrison, Thomas F. Rutherford, and Ian Wooton, "An Alternative Welfare Decomposition for Customs Unions," *Canadian Journal of Economics*, November 1993, 26, 961-968.
- Rodney D. Ludema and Ian Wooton, "Cross-Border Externalities and Trade Liberalization: The Strategic Control of Pollution," *Canadian Journal of Economics*, November 1994, 27, 950-966.
- Glenn W. Harrison, Thomas F. Rutherford, and Ian Wooton, "Liberalizing Agriculture in the European Community," *Journal of Policy Modeling*, 1995, 17, 223-255.
- Rodney D. Ludema and Ian Wooton, "International Trade Rules and Environmental Cooperation under Asymmetric Information," *International Economic Review*, 1997, 38, 605-626.
- Jan I. Haaland and Ian Wooton, "Anti-dumping Jumping: Reciprocal Anti-dumping and the Location of Firms," *Weltwirtschaftliches Archiv*, 1998, 134, 340-362. Reprinted in Douglas R. Nelson and Hylke Vandenbussche, eds., *The WTO and Anti-Dumping*, Camberley: Edward Elgar Publishing, 2005, volume 2, chapter 6.
- Andreas Haufler and Ian Wooton, "Tax Competition for Foreign Direct Investment," *Journal of Public Economics*, 1999, 71, 121-139.
- Jan I. Haaland and Ian Wooton, "International Competition for Multinational Investment," *Scandinavian Journal of Economics*, 1999, 101(4), 631-649.
- Rodney D. Ludema and Ian Wooton, "Economic Geography and the Fiscal Effects of Regional Integration," *Journal of International Economics*, 2000, 52(2), 331-357.
- Joseph F. Francois and Ian Wooton, "Trade in International Transport Services: The Role of Competition," *Review of International Economics*, 2001, 9(2), 249-261. Reprinted in Kenneth Button, ed., *Recent Developments in Transport Economics*, Camberley: Edward Elgar Publishing, 2003, chapter 31.
- Joseph F. Francois and Ian Wooton, "Market Structure, Trade Liberalization, and the GATS," *European Journal of Political Economy*, 2001, 17(2), 389-402. Reprinted in Bernard

- Hoekman, ed., *The WTO and Trade in Services*, Camberley: Edward Elgar Publishing, in press.
- Jan I. Haaland, Ian Wooton, and Giulia Faggio, "Multinational Firms: Easy Come, Easy Go?" *FinanzArchiv*, 2003, 59(1), 3-26.
- Rikard Forslid and Ian Wooton, "Comparative Advantage and the Location of Production." *Review of International Economics*, 2003, 11(4), 588-603.
- Andreas Haufler and Ian Wooton, "Regional Tax Coordination and Foreign Direct Investment." *European Economic Review*, 2006, 50(2), 285-305.
- Jan I. Haaland and Ian Wooton, "Domestic Labour Markets and Foreign Direct Investment." *Review of International Economics*, 2007, 15(3), 462-480.
- Andreas Haufler and Ian Wooton, "Competition for Firms in an Oligopolistic Industry: The Impact of Economic Integration" *Journal of International Economics*, March 2010, 80(2), 239-248, doi: 10.1016/j.jinteco.2009.10.002.
- Joseph F. Francois and Ian Wooton, "Market Structure and Market Access." *The World Economy*, July 2010, 33(7), 873-893, doi: 10.1111/j.1467-9701.2010.01234.x.
- Ben Ferrett and Ian Wooton, "Competing for a Duopoly: International Trade and Tax Competition." *Canadian Journal of Economics*, August 2010, 43(3), 776-794, doi: 10.1111/j.1540-5982.2010.01594.x.
- Ben Ferrett and Ian Wooton, "Tax Competition and the International Distribution of Ownership: An Invariance Result. *International Tax and Public Finance*, October 2010, 17(5), 518-531, doi: 10.1007/s10797-009-9126-z.
- Carl Gagné and Ian Wooton, "The Gains from Preferential Tax Regimes Reconsidered." *Regional Science and Urban Economics*, January 2011, 41(1), 59-66, doi:10.1016/j.regsciurbeco.2010.08.002.
- Céline Azémar, Julia Darby, Rodolphe Desbordes and Ian Wooton, "Market Familiarity and the Location of South and North MNEs." *Economics and Politics*, November 2012, 24(3), 307-345, doi: 10.1111/j.1468-0343.2012.00400.x.
- Ben Ferrett and Ian Wooton, "Fiscal Competition for FDI when Bidding is Costly." *Economics Bulletin*, August 2013, 33(3), 2202-2208.
- Taiji Furosawa, Kazumi Hori and Ian Wooton, "A Race beyond the Bottom: The Nature of Bidding for a Firm." *International Tax and Public Finance*, June 2015, 22(3), 452-475, doi: 10.1007/s10797-014-9326-z.
- Julia Darby, Ben Ferrett and Ian Wooton, "Regional Centrality and Tax Competition for FDI." *Regional Science and Urban Economics*, November 2014, 49, 84-92, doi:10.1016/j.regsciurbeco.2014.08.006.

2. Books and Parts of Books

- Ian Wooton, "Comments." In T.N. Srinivasan and J. Whalley, eds., *General Equilibrium Trade Policy Modeling*, Cambridge, Mass.: MIT Press, 1986, 319-321.
- Peter Kuhn and Ian Wooton, "Immigration, International Trade, and the Wages of Native Workers." In John Abowd and Richard Freeman, eds., *Immigration, Trade, and the Labor Market*, Chicago: University of Chicago Press for the NBER, 1991, 285-304.
- Ian Wooton, "Comments on Michael Keen." In L. Alan Winters and Anthony Venables, eds., *European Integration: Trade and Industry*, Cambridge, UK: Cambridge University Press, 1991, 198-199.
- Jan I. Haaland and Ian Wooton, "Market Integration, Competition, and Welfare." In L. Alan Winters, ed., *Trade Flows and Trade Policy after '1992'*, Cambridge, UK: Cambridge University Press, 1993, 125-147.

T. N. Srinivasan, John Whalley, and Ian Wooton, "Measuring the Effects of Regionalism on Trade and Welfare." In Kym Anderson and Richard Blackhurst, eds., *Regional Integration and the Global Trading System*, London: Harvester Wheatsheaf for the GATT Secretariat, 1993, 52-79. Reprinted in Caroline Freund, ed., *The WTO and Reciprocal Preferential Trading Agreements*, Camberley: Edward Elgar Publishing, 2007, chapter 23.

Ian Wooton, "Does Continental Free Trade Benefit Canada?" In Mark Charlton and Paul Barker, eds., *Contemporary Political Issues*, 2nd edition, Toronto: Nelson Canada, 1994, 516-524.

Ian Wooton, "Comments on Joseph F. Francois, Bradley J. McDonald, and Håkon Nordström." In Richard E. Baldwin and Joseph F. Francois, eds., *Dynamic Issues in Commercial Policy Analysis*, Cambridge, UK: Cambridge University Press, 1999, 223-227.

Rodney D. Ludema and Ian Wooton, "Regional Integration, Trade, and Migration: Are Demand Linkages Relevant in Europe?" In Riccardo Faini, Jaime De Melo and Klaus F. Zimmermann, eds., *Migration: The Controversies and The Evidence*, Cambridge, UK: Cambridge University Press, 1999, 51-68.

Joseph F. Francois and Ian Wooton, "Imperfect Competition and Trade Liberalization Under the GATS." In Robert M. Stern, ed., *Services in the International Economy*, Ann Arbor, USA: University of Michigan Press, 2001, 141-156.

Ian Wooton and Maurizio Zanardi, "Trade and Competition Policy: Anti-Dumping versus Anti-Trust." In E. Kwan Choi and James C. Hartigan, eds., *Handbook of International Trade, Volume II, Economic and Legal Analyses of Trade Policy and Institutions*, Oxford: Basil Blackwell, 2005, chapter 13, 383-402.

Ian Wooton, "Comment on Pascalis Raimondos-Møller and Alan D. Woodland." In Günter S. Heiduk and Kar-yiu Wong, eds., *WTO and World Trade: Challenges in a New Era*, Heidelberg, Germany: Physica-Verlag, 2005, 61-63.

Julia Darby, Rodolphe Desbordes and Ian Wooton, "Institutional Quality and FDI to the South: An Analytical Approach." In Sjoerd Beugelsdijk, Steven Brakman, Hans van Ees and Harry Garretsen, eds., *Firms in the International Economy: Closing the Gap between International Economics and International Business*, MIT Press, 2013, chapter 5, 153-172.

3. Book Reviews

Ian Wooton, "Review of *Macroeconomics* by Robert J. Barro," *Economic Journal*, June 1985, 95, 524-525.

Ian Wooton, "Review of *North-South Trade, Employment and Inequality* by Adrian Wood," *Journal of International Economics*, 1995.

4. Consultancy Reports

Hylke Vandenbussche, Ian Wooton, and Anthony J. Venables, “Enhancing Economic Cooperation between the EU and the Americas: An Economic Assessment.” Report for Her Majesty’s Treasury, UK, June 2002.

Joseph F. Francois and Ian Wooton, “Market Structure in the Transport Sector and the Effects of Liberalisation.” Report prepared for the European Conference of Ministers of Transport, OECD, March 2005. Published in *Market Access, Trade in Transport Services and Trade Facilitation*. Round Table 134, European Conference of Ministers of Transport, 2007, 73-99. Also available in French as *Accès au marché, commerce des services de transport et facilitation des échanges*.

Joseph F. Francois and Ian Wooton, “Market Structure in Transport and Distribution Services, Goods Trade, and the Effects of Liberalisation.” Report prepared for the 17th International ECMT/OECD Symposium on Transport Economics and Policy, Berlin, October 2006. Published in *Benefiting from Globalisation: Transport Sector Contribution and Policy Challenges*, OECD/ITF, 2008, 97-130.

WORK IN PROGRESS

Julia Darby, Ben Ferrett and Ian Wooton, “Intra-regional Competition for FDI amongst Heterogeneous Nations.”

Ben Ferrett and Ian Wooton, “Subsidy Competition for FDI with Multiple Target Firms.”

Céline Azémar, Rodolphe Desbordes and Ian Wooton, “Testing Tax Competition.”

Ben Ferrett, Andreas Hoefele and Ian Wooton, “Does Tax Competition Make Mobile Firms More Footloose?”

Andreas Haufler and Ian Wooton, “Trade in Banking Services.”

PROFESSIONAL CONTRIBUTIONS

Founder (with Joseph F. Francois) and Director, European Trade Study Group (ETSG)

Member, Organising Committee, ETSG conferences: Rotterdam, 1999; Glasgow, 2000; Brussels, 2001; Kiel, 2002; Madrid, 2003; Nottingham, 2004; Dublin, 2005; Vienna, 2006; Athens, 2007; Warsaw, 2008; Rome, 2009; Lausanne, 2010; Copenhagen, 2011; Leuven, 2012; Birmingham, 2013; Munich, 2014; Paris, 2015; Helsinki, 2016.

Organiser, Conference on “Spatial Economics and Trade,” University of Strathclyde with SIRE, June 2008

Organiser, Conference on “Regional Development at the Periphery: Theory, Policy and Measurement,” University of Strathclyde with CEPR, February 2005

Local Organiser, Second Annual Conference of ETSG, University of Glasgow, September 2000

Organiser, European Research Workshop on International Trade (ERWIT-96), University of Glasgow, September 1996

Co-organiser, European Research Workshop on International Trade (ERWIT-98), Erasmus University Rotterdam, September 1998

Member, Programme Committee, 17th European Economic Association Annual Congress, Venice, August 2002

Member, Conference Programme Committee, Royal Economic Society, 2001-2004

Associate Editor, *Journal of International Economics*, 1999-2002

Member, Board of Editors, *Journal of International Trade Law and Policy*, 2014-present

Member, Advisory Board, *Journal of Economic Surveys*, 1990-present

Member, Editorial Board, *Scottish Journal of Political Economy*, 1998

Refereeing includes: *American Economic Review*, *Canadian Journal of Economics*, *Economica*, *Economic Journal*, *European Economic Review*, *International Economic Journal*, *International Economic Review*, *International Taxation and Public Finance*, *Journal of Common Market Studies*, *Journal of Development Economics*, *Journal of Economic Geography*, *Journal of Economic Surveys*, *Journal of Institutional and Theoretical Economics*, *Journal of Industrial Economics*, *Journal of International Business Studies*, *Journal of International Economics*, *Journal of International Trade and Economic Development*, *Journal of Labor Economics*, *Journal of Political Economy*, *Regional Science and Urban Economics*, *Review of Economics and Finance*, *Review of Economic Studies*, *Review of International Economics*, *Scandinavian Journal of Economics*, *Scottish Journal of Political Economy*, *Southern Economic Journal*, *The World Economy*

Grant Evaluation: Economic and Social Research Council; Leverhulme Trust, National Science Foundation; Social Sciences and Humanities Research Council of Canada, Swiss National Research Foundation

Ph.D. Supervision: Andreas Hoefele, Euan McMillan, Henk Brand, Nicola Coniglio, Donald Mountain

Ph.D. Thesis Committee Membership: Cillian Ryan, Richard Jones; Lawrence Leger

Ph.D. External Examination: Queen's University, Canada (1987); Copenhagen Business School (1999); London School of Economics (1999); Erasmus University Rotterdam (2003, 2008); University College Dublin (2004); University of Melbourne (2006); University of Nottingham (2006); University of Edinburgh (2008); National University of Ireland, Maynooth (2013)

Consultancy: World Bank (1989, 2006); Strathclyde Passenger Transport (1998-1999); HM Treasury (2002); Scottish Council for Development and Industry (2002); OECD (2005, 2006)