

Jin Li

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ACADEMIC POSITIONS

- Sep 2008-Present: Assistant Professor in Management and Strategy Department,
Kellogg School of Management, Northwestern University
- Sep 2007-Sep2008: Donald P. Jacobs Scholar in Management and Strategy Department,
Kellogg School of Management, Northwestern University

OTHER POSITIONS

- Sep 2007-Present: Affiliate, Center for the Study of Industrial Organization
Northwestern University
- Oct 2010-Mar 2011: Visiting Scholar in Department of Economics
Stern School of Business, New York University
- Sep 2011-Dec 2011: Visiting Scholar in Department of Applied Economics
Guanghua School of Management, Peking University
- Jan 2004-Feb 2004: Visiting Scholar in Institute for Economies in Transition
Bank of Finland

EDUCATION

- Ph.D. Economics, M.I.T. 2007
- B.S. Applied Math (with Honor), Caltech 2002
- B.A. Economics and Math (with High Honor), Wesleyan University 2002

SELECTED AWARDS

- MIT Presidential Fellowship 2002-2004
- Phi Beta Kappa 2001
- Tau Beta Pi 2001
- Gordon Moore Fellowship, Caltech 2000-2002
- Freeman Asian Scholarship, Wesleyan University 1997-2001

PUBLICATIONS AND FORTHCOMING PAPERS

- (1) “Tacit Collusion in Auctions and Conditions for Its Facilitation and Prevention: Equilibrium Selection in Laboratory Experimental Markets,” joint with Charles Plott, *Economic Inquiry*, Vol 47, No. 3, (July 2009) pp. 425-448.
- (2) “Job Mobility, Wage Dispersion, and Technological Change: An Asymmetric Information Perspective” (May, 2013) *European Economic Review*
- (3) “Managing Conflicts in Relational Contracts” joint with Niko Matouschek *American Economic Review*, Vol 103, No.6 (October, 2013) pp. 2328-51.

WORKING PAPERS

- (4) “Information Revelation in Relational Contracts” joint with Yuk-Fai Fong (July, 2013) *R&R Review of Economic Studies*
- (5) “A Theory of Wage Distribution and Dynamics with Assignment and Pareto Learning” (January, 2013) *R&R International Economic Review*
- (6) “When Does Aftermarket Monopolization Soften Foremarket Competition?” joint with Yuk-Fai Fong (November, 2012) *R&R Journal of Economics Management and Strategy*
- (7) “Relational Contracts, Efficiency Wages, and Employment Dynamics” joint with Yuk-Fai Fong (Sept, 2013) *R&R Journal of Economic Theory*
- (8) “Relational Contracts with Subjective Peer Evaluations” joint with Joyee Deb and Arijit Mukherjee (November, 2014) *R&R Rand Journal of Economics*
- (9) “Reputation Turnaround through Voluntary Ownership and Management Turnover” joint with Pak Hung Au and Yuk-Fai Fong (November, 2011)
- (10) “A Theory of Turnover and Wage Dynamics” joint with Jun Yu (December, 2011)
- (11) “The Burden of Past Promises” joint with Niko Matouschek and Mike Powell (June, 2014)
- (12) “Managing Careers in Organizations” joint with Rongzhu Ke and Mike Powell (November, 2014)

WORK IN PROGRESS

- (13) “Implementing Changes in Organizations” joint with Niko Matouschek, Mike Powell, and Xi Wen.
- (14) “A Theory of Player Turnover in Games” joint with Yuk-Fai Fong
- (15) “Going for it: The Adoption of Risky Strategies in Tournament” joint with Jen Brown
- (16) “A Note on the Limits of Multilateral Cooperation” joint with Mike Powell

TEACHING

Strategy and Organization (MBA)

Personnel Strategy (MBA)

Organizational Economics (PhD)

SEMINARS

2014-2015: Fudan University, Hitotsubashi University, Kyoto University, Nagoya University, Shanghai University of Finance and Economics.

2013-2014: Purdue University, Hong Kong University of Science and Technology, University of Hong Kong (lunch talk), Queens University, University of Southern California, University of Toronto (CEPA Brown Bag), Marshall School of Management, UCLA, MIT.

2012-2013: Illinois Institute of Technology, University of Hong Kong

2011-2012: National University of Singapore, Chinese University of Hong Kong, Peking University Guanghua School of Management, Shanghai University of Finance and Economics

2010-2011: University of Iowa, New York University Stern School of Business

2009-2010: Michigan State University, University of Hong Kong

2008-2009: University of Southern California, Marshall School of Management, University of Illinois at Urbana-Champaign, Northwestern University, University of Delaware, Lerner School of Business, Toulouse School of Economics, GREMAQ

2007-2008: Penn State University, Federal Reserve Bank of Chicago, University of Chicago, Graduate School of Business

2006-2007: M.I.T, Northwestern University Kellogg School of Management, Case Western Reserve University Weather School of Management, Cornell University School of Industrial and Labor Relations, Boston University, London School of Economics.

CONFERENCE PRESENTATIONS AND DISCUSSIONS

NBER Workshop on Organizational Economics, 2014
Fifth Workshop on Industrial Organization (TOI 5), 2012
Fudan Workshop on Economic Dynamics, 2012
Econometric Society North American Summer Meeting, 2012
NBER Workshop on Organizational Economics, 2012 (Discussant)
The 11th Annual Meeting of CSIO-IDEI, 2012
Book Preview Roundtable for “The Innovative Entrepreneur”, 2012 (Discussant)
The 10th International Industrial Organization Conference, 2012
The 8th Workshop on Industrial Organization and Management Strategy, 2011
Economics of Organization Workshop, Queen’s University, 2011
Econometric Society North American Winter Meeting, 2011 (2 Discussions)
Econometric Society North American Winter Meeting, 2010
NBER Workshop on Organizational Economics, 2009
International Symposium on Contemporary Labor Economics, 2009
The 8th International Industrial Organization Conference, 2009
The 14th Annual Meeting of Society of Labor Economists, 2009
The 8th Annual Meeting of CSIO-IDEI, 2009
Duke-Northwestern-Texas IO Theory Conference, 2008 (Discussant)

PROFESSIONAL ACTIVITIES

Reviewer: *American Economic Journal: Microeconomics, American Economic Review, Berkeley Electronic Journal of Economic Analysis and Policy, Berkeley Electronic Journal of Economic Theory, British Journal Industrial Relation, Economic Journal, Economic of Education Review, Economics of Transition, Econometrica, Games and Economic Behavior, Industrial and Labor Relations Review, International Economic Review, Journal of Economics and Management Strategy, Journal of Economic Theory, Journal of European Economic Association, Journal of Finance, Journal of Human Capital, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Law Economic and*

Organization, Labour Economics, Management Science, National Science Foundation, Quarterly Journal of Economics, Rand Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics.

Dissertation Committee: *Jie Gong (National University of Singapore), Dan Li (Goldman Sachs), Pak Hung Au (Nanyang Institute of Technology), Oscar Contreras (CUNEF), Jun Yu (Shanghai University of Finance and Economics)*

OUTSIDE ACTIVITIES

None