

**Fanzheng Yang**  
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## **ADDRESS**

China Center for Human Capital and Labor Market Research  
Central University of Finance and Economics  
Beijing, China, 100081

## **FIELDS OF INTEREST**

Experimental Economics, Behavioral Economics, Labor Economics

## **EDUCATION**

<b>Ph.D. Economics</b> , Iowa State University, USA	May 2013
Dissertation: “Using laboratory experiments to study otherwise unobservable labor market interactions.”	
<b>M.A. Economics</b> , Wuhan University, China	June 2008
<b>B.A. Economics; B.S. Mathematics; LL.B. Law</b> (Three Bachelor’s Degrees with honors), Wuhan University, China	June 2006

## **EMPLOYMENT**

**Assistant Professor**, China Center for Human Capital and Labor Market Research Sep.2013-present  
Central University of Finance and Economics, Beijing, China

## **PUBLICATIONS**

Weiwei Weng, and Fanzheng Yang, “The Impact of Social Identity on Trust in China: Experimental Evidence from Cross-Group Comparisons”, 2014, *Applied Economics*, 46:16, 1855-1860.

## **WORKING PAPERS**

“Fragile Trust”, with Tanya S. Rosenblat and Weiwei Weng

“With or Without Siblings: Sorting in Competition in Experimental Chinese Labor Market”, with Li Yu

“What Matters for Productivity? The Role of Incentive, Information and Signup Bonus”, with Tanya S. Rosenblat and Markus M. Mobius

“How to Attract Talent? Stated Preferences for Different Incentives from Ranking and Compensating Differentials”, with Tanya S. Rosenblat and Markus M. Mobius

“Differences in Cooperative Attitude between Only Children and Children with Siblings: Evidence from an Experimental Chinese Labor Market”

## **WORK IN PROGRESS**

“The Impact of China's Reformed One-Child Policy on Human Capital Development: Theory and Experimental Evidence”

“Labor Market Sustainability in China: A Study of Work and Marriage Choices of Working Women”, with Weiwei Weng

## **PRESENTATIONS**

“Differences in Cooperative Attitude between Only Children and Children with Siblings: Evidence from an Experimental Chinese Labor Market”, International Economic Science Association Conference (2014)

“With or Without Siblings: Sorting in Competition in Experimental Chinese Labor Market”, 5<sup>th</sup> International Symposium on Human Capital and the Labor Market (December 2013); Iowa State University (November 2012); International Economic Science Association Conference (June 2012)

“Trust between Strangers: Belief Updating from Noisy Feedback”, North-American Economic Science Association Conference (November 2012); Iowa State University (October 2012)

“Behavioral Incentives in an Experimental Labor Market: Individual Performance and Self-selection”, Central University of Finance and Economics (June 2012); Asia-Pacific Regional Meeting of the Economic Science Association (December 2011); Iowa State University (April 2011)

## **TEACHING**

Central University of Finance and Economics

Advanced Microeconomics: Game Theory (graduate)

Topics on Human Capital (graduate)

Spring 2014

Spring 2014

Topics on Labor Economics (graduate)  
Experimental Economics (graduate)

Spring 2014  
Fall 2013, 2014

## **AWARDS & GRANTS**

- August 2014                      **Research Grant** (190,000 RMB), National Natural Science Funds  
  
Project: “The Impact of China's Reformed One-Child Policy on Human Capital Development: Theory and Experimental Evidence”
- March 2012                      **Research Grant** (107,760 HKD), Hong Kong Baptist University Strategic Development Fund  
  
Joint Project: “Labor Market Sustainability in China: A Study of Work and Marriage Choices of Working Women”, with Weiwei Weng
- June 2011                      **Grant-Funded Participant**, 12<sup>th</sup> Trento Summer School on Behavioral Economics “Evolution of Social Preferences”, University of Trento, Italy.

## **PROFESSIONAL MEMBERSHIPS**

Economic Science Association (ESA)  
American Economic Association (AEA)